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Operaciones Portuarias Canarias, S.A. Completes Seamless Transition to New TOS with Launch of N4

Navis Implementation Aims to Improve Terminal Efficiency by 35 Percent

Oakland, CA—November 15, 2018 — [Navis](#), a part of [Cargotec Corporation](#), and the provider of operational technologies and services that unlock greater performance and efficiency for the world’s leading organizations across the shipping supply chain, announced that [Operaciones Portuarias Canarias, S.A. \(OPCSA\), wholly owned by TIL Group](#), has successfully transitioned from the Cosmos TOS to N4. With the new operating system in place, OPCSA notes three main objectives – to improve the efficiency of local operations, initiate the modernization process and increase productivity of the terminal.

From OPCSA, it is estimated that the implementation of N4 in Gran Canaria will significantly improve productivity and benefit the terminal’s bottom line. N4 is an essential component to OPCSA’s overall improvement plan, as it will work to minimize the number of unproductive container moves and improve stowage and vessel turnaround times, which will ultimately reduce both time and cost for each operation.

“From the moment we decided to partner with Navis for N4, we looked with enthusiasm at the opportunity to improve our current operations in terms of reliability and productivity and also at the prospect of providing our clients with new options that simplify their work and make it more effective,” said Capt. Jan Nowak, CEO, OPCSA. “Our dedicated and motivated team, under joint project management with Navis experts, was key for a smooth go-live and quick recovery that had our operations back up and running and achieved normal productivity within a week.”

“Navis began working with OPCSA in January’18 on the change over from its previous TOS that was outdated and did not allow the terminal to adapt to the ever-changing ocean shipping environment,” said Chuck Schneider, General Manager, EMEA. “The terminal has committed to making a series of improvements on its road to modernization – both physical and technological – and the investment in N4 allows it to deliver on its promise of significant IT progress for its customers. We’re thrilled that the



implementation went off without any unplanned disruption and the OPCSAs can now start realizing the many benefits N4 has to offer.”

About Navis, LLC

Navis, a part of Cargotec Corporation, is a provider of operational technologies and services that unlock greater performance and efficiency for the world’s leading terminal operators and ocean carriers. Navis combines industry best practices with innovative technology and world-class services to enable our customers to maximize performance and reduce risk. Whether tracking cargo through a port, automating equipment operations, or managing multiple terminals through an integrated, centralized solution, Navis provides a holistic approach to operational optimization, providing customers with improved visibility, velocity and measurable business results. www.navis.com

About Cargotec Corporation

Cargotec (Nasdaq Helsinki: CGCBV) is a leading provider of cargo and load handling solutions with the goal of becoming the leader in intelligent cargo handling. Cargotec's sales in 2016 totaled approximately EUR 3.5 billion and it employs over 11,000 people. www.cargotec.com

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