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Navis Celebrates Customer Resilience, Perseverance and Success Throughout the Pandemic with 2021 Inspire Awards

Recipients celebrated during Navis Connect, the virtual event in replace of Navis World 2021

Oakland, CA — Nov. 09, 2021 — [Navis](#), the provider of operational technologies and services that unlock greater performance and efficiency for leading organizations throughout the global shipping industry, today announced the winners of the Navis Inspire Awards during [Navis Connect 2021](#), a global event bringing supply chain leaders together virtually.

The Inspire Awards celebrate Navis customers that demonstrated excellence in the industry and innovation across the six categories over the past two years. The categories awarded this year were Digital Transformation, Performance and Capacity Optimization, Sustainability, Collaboration Across Workers in the Cargo Flow, Automation and Dynamic Solution in the Pandemic. With the pandemic, logistics and supply chain companies were thrust into the spotlight as they adapted operations to meet extreme demand. The new award category seeks to salute the company that thrived despite the challenges of the pandemic.

“Our customers met the multitude of supply chain challenges spurred by the pandemic head on and we are looking forward to celebrating and honoring their achievements at Navis Connect,” said Andy Barrons, Chief Strategy Officer at Navis. “We are proud to acknowledge our terminal, ocean carriers, and other partners around the globe and celebrate an industry that kept the supply chain functioning and the flow of goods moving during a tumultuous time for the global community.”

Winners were selected through a judging panel based on innovation, ROI and project management. The 2021 Inspire Award winners are:

- **Performance and Capacity Optimization: APM Terminals, Port Elizabeth Port, NJ -** APMT Port Elizabeth implemented N4, a gate appointment system and a new gate operating system in order to provide a consistent truck driver experience, improve yard planning to better allocate equipment and cut wait times. Following the implementation, APMT Port Elizabeth reduced single move turn times from two hours to 45 minutes, set a safety record for the most days without a lost time injury, cut detention costs by 75%,



handled the highest move-count ever on a single containership in the NY/NJ port and increased yard capacity by 25%.

- **Sustainability: CentrePort Wellington Ltd.** - CentrePort is rebuilding and revitalizing the port after the effects of the Kaikoura earthquake which caused significant asset damage and shut down operations for 10 months. By utilizing electric trailers, CentrePort is able to reduce greenhouse gas emissions and pollution while building resilience into the operation to create long-term sustainable business. By transitioning its mode of container operation from Straddle & Reach Stacker to fully electric trailers, it has achieved efficiencies across the board while already diverting up to \$100,000 NZD worth of fuel costs, \$65,000 NZD worth of rental costs for diesel tractor-trailer operations (forecasted annually) and is projected to offset its carbon emissions by 5.2% of its 2019 footprint.
- **Collaboration Across Stakeholders in the Cargo Flow: DP World Ecuador** - The ports in the cities of Duran and Posorja in Ecuador lie on one of the most centralized routes used by exporters in the world. DP World Logistics and DP World Posorja combined forces, both using N4 to collaborate and provide a full repertoire of supply chain services, including depot and container transport, an offering not available under one entity anywhere else in Ecuador.
- **Automation: Tianjin Port** - Tianjin is one of the most innovative terminals in the area of automation and approaches the challenge of automation from a unique perspective. Tianjin converted a manned yard into an automated yard and has experimented in the horizontal transport space with auto trucks. In addition to equipment automation, they implemented process automation, and now the port has built a fully automated terminal with a parallel layout in their Terminal C and they did so in record time.
- **Dynamic Solution in the Pandemic: Haifa Port** - To contend with supply demands, infrastructure challenges and the potential for increased cargo volumes as a result of the pandemic, Haifa Port sought a comprehensive solution and approach to improving cargo movement and traffic management on site. It had three planned projects with Navis: 1) move from multi-facility structure to single facility, 2) implement PRT, and 3) significant version upgrade for N4. Following the global shutdown, the port decided to continue its plans, opting for remote support and through impeccable coordination and communication, it successfully completed all aspects of its project both on time and on budget.
- **Digital Transformation: APM Terminals Tangier** - APM Terminals Tangier is a key terminal in APMT's hub terminals, with direct services to 170 ports in 67 countries all around the world. APM Terminals Tangier is working on a radical change of its traditional way of working, in order to minimize the time for mainliners and feeders in the terminal. The terminal optimized its work processes, reducing wait times and



lowering congestion at the terminal. Through the implementation of TPS principles, productivity levels increased. Using less resources, it was able to reach maximum performance in its TC1 operations.

Individual Achievement Award Winners: This award recognizes Navis customer heroes who are change drivers at their organizations and in the industry. This year's first winner, Joe Schofield, Chief Operations Officer at the Port of Tanjung Pelepas (PTP), has driven the adoption of disruptive digital solutions at his terminal and pushes his organization, Navis and the whole industry to creatively increase collaboration across stakeholders. The second winner, Dayu Zhang, Executive Director and Managing Director of COSCO Shipping and Ports, has pushed for standardization of the TOS across COSCO terminals to achieve operational excellence, high performance and cargo visibility.

For more information and to register for Navis Connect 2021, visit navisconnect.navis.com.

About Navis, LP

Navis is a provider of operational technologies and services that unlock greater performance and efficiency for the world's leading organizations across the cargo supply chain. Navis combines industry best practices with innovative technology and world-class services, to enable our customers, regardless of cargo type, to maximize performance and reduce risk. Through its holistic approach to operational optimization, Navis customers benefit from improved visibility, velocity and measurable business results. Whether tracking cargo through a terminal, improving vessel safety and cargo capacity, optimizing rail network planning and asset utilization, automating equipment operations, or managing multiple terminals through an integrated, centralized solution, Navis helps all customers streamline operations. www.navis.com.

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