



NAVIS PARTNER INTAKE QUESTIONNAIRE

To apply for the Navis Partner programs, please complete this questionnaire. If you need more space than is available here, please attach the complete answer on a separate sheet.

IDENTIFYING INFORMATION

Full Name:

Company:

Business
Address:

Website:

Email:

Telephone:

Mobile:

Fax:

DESCRIPTION

Product(s) or services applicable for the Navis partner programs:

BUSINESS INFORMATION

What is your business?

- Sole Proprietor
- Corporation
- Partnership
- LLC/LLP
- Other:

Years in Business:

Country of Incorporation:

Countries of intended
sales activity for the
Navis partner program
products or services:

Names of any
affiliated companies:

Has your company or any of its principal officers, directors, or shareholders ever been charged with a criminal offense? If so, provide details below.

Have you, your company, or any of its principal owners, directors, or shareholders ever been charged with making, or been alleged (formally or informally) to have made, any improper payments to foreign officials? If so, provide details below.

OWNERSHIP AND MANAGEMENT

If a company, are you publicly held? Yes No

Officer Information:

President/CEO (or equivalent):

Chief Financial Officer (or equivalent):

Chief Operating Officer (or equivalent):

Managing Director (or equivalent):

Sales/Marketing Director (or equivalent):

GOVERNMENT RELATIONSHIPS

Are you or any director, officer, employee, or third party representative of your company, or any immediate family member:

- | | | | |
|----------|--|-----|----|
| A | A current officer or employee of any government, including any government ministry, agency or government-owned or controlled enterprise? | Yes | No |
| B | A current officer or employee of any political party? | Yes | No |
| C | A current officer or employee of a public international organization? | Yes | No |
| D | A close relative of a person of A, B, or C? | Yes | No |
| E | A past official of any government agency, enterprise, or political party? | Yes | No |
| F | Involved with any business relationship—including acting as an agent or consultant for, or holding common ownership of any business enterprise with—any current official (or close family member) of the government, including any government ministry, agency or government-owned or controlled enterprise? | Yes | No |

If you have answered “Yes” to any of the questions above, please provide details below:

Full name of government, company, or party position:

Official Responsibilities:

Dates of Service (current or past):

For relatives, the relationship:

For common business interests, the type of business relationship, including the name of any enterprise or partnership, and the nature of any agency agreement:

REFERENCES

Commercial References. Please give at least 3 references, including at least one U.S. or UK company if possible; and at least one bank reference where you maintain a current business account. Please include a contact name and telephone/fax information.

- 1 Full Name: Telephone:
Company: Fax:

- 2 Full Name: Telephone:
Company: Fax:

- 3 Full Name: Telephone:
Company: Fax: